



PEPperPRINT is a private and innovative biotech company located in Heidelberg, Germany. The company is the leading provider of high density peptide microarrays and related services for biomedical research and development. Peptide microarrays are used in a variety of applications such as antibody validation or antibody biomarker discovery in autoimmune & infectious disease, allergy and immuno-oncology research. Just recently, PEPperPRINT extended its service portfolio with T cell epitope mapping and monitoring services. Our customers include 9 of the top 10 pharma and multiple biotech companies as well as universities and research institutes all over the world.

For marketing, sales, customer support and project acquisition, we are looking for a new team member to strengthen and grow our business in the USA.

## Scientist with a biomedical background as Freelance US Business Development Manager

### Your tasks:

- Develop new marketing and sales strategies in the USA using PEPperPRINT's product and service portfolio.
- Identify potential new customers in academic and industrial research with a focus on antibody and T cell analysis, vaccine development, immune oncology, immunogenicity testing as well as antibody biomarker discovery.
- Acquire sales opportunities and consult customers until purchase order.
- Provide technical support (e.g. experimental set-up of peptide microarray studies).
- Represent the company at road shows and conferences.

### Your profile:

- Degree in biology, biomedicine, or biochemistry.
- Sales experience in life science markets.
- Preferably experienced in immunology, microarray technology, and/or T cell analyses
- Creativity, excellent communication and presentation skills, self-confident appearance.
- Ability to work independently with strong organization skills.
- Willingness to travel in the US, preferably around the United States West Coast.

### What we offer:

- Fixed monthly retainer plus sales commission, coverage of travel expenses.
- Excellent development opportunity in a growing and vibrant biotech company.
- An interesting and versatile position with a high rate of self-responsibility.
- Thorough training in our headquarters and on the job, weekly online meetings.
- A dynamic, highly motivated, multidisciplinary and helpful team

Has the position drawn your interest? Please send us your job application by email to Sarah Schott ([sarah.schott@pepperprint.com](mailto:sarah.schott@pepperprint.com))